LIVINGSTON COUNTY LAND BANK CORPORATION (A Blended Component Unit of the County of Livingston, New York)

Financial Statements as of December 31, 2024 and 2023 Together with Independent Auditor's Report and Report on *Government Auditing Standards*



LIVINGSTON COUNTY LAND BANK CORPORATION (A BLENDED COMPONENT UNIT OF THE COUNTY OF LIVINGSTON, NEW YORK)

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INDEPENDENT AUDITOR'S REPORT

February 27, 2025

To the Board of Directors of the Livingston County Land Bank Corporation:

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of the Livingston County Land Bank Corporation (the Corporation), a blended component unit of the County of Livingston, New York, as of and for the years ended December 31, 2024, and 2023, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Corporation, as of December 31, 2024 and 2023, and the respective changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Corporation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

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INDEPENDENT AUDITOR'S REPORT

(Continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information or provide any assurance.

INDEPENDENT AUDITOR'S REPORT

(Continued)

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 27, 2025 on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Corporation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Corporation's internal control over financial reporting and compliance.

LIVINGSTON COUNTY LAND BANK CORPORATION (A BLENDED COMPONENT UNITY OF THE COUNTY OF LIVINGSTON, NEW YORK)

Management's Discussion and Analysis (Unaudited) For the Years Ended December 31, 2024 and 2023

This section of the Livingston County Land Bank Corporation (the Corporation) annual financial report presents a discussion and analysis of the Corporation's financial performance during the fiscal years ending December 31, 2024, 2023, and 2022. Please read it in conjunction with the Corporation's financial statements and accompanying notes.

General Information

This Corporation was incorporated in 2017 to combat community deterioration by facilitating the return of vacant, abandoned, and tax-delinquent properties in the County of Livingston, New York (the County) to productive use. Operations commenced in 2018.

Overview of Financial Statements

This annual financial report consists of two parts: the Management's Discussion and Analysis (MD&A) and the basic financial statements. The Corporation is a self-supporting entity and follows business-type activity reporting; accordingly, the financial statements are presented using the economic resources measurement focus and the accrual basis of accounting. Business-type activity statements offer short-term and long-term financial information about the activities and operations of the Corporation. This annual report consists of the financial statements and notes to those statements. The Statements of Net Position, Statements of Revenues, Expenses and Change in Net Position, the Statements of Cash Flows and related notes provide a detailed look at the specific financial health. The Statements of Net Position include all of the Corporation's assets and liabilities, using the accrual basis of accounting. The Statements of Revenues, Expenses and Change in Net Position report all of the revenues and expenses during the time period indicated. The Statements of Cash Flows report the cash provided and used by operating activities, as well as other cash sources such as investment income and cash payments for debt.

Financial Analysis

Below is an analysis of the assets, liabilities, revenues, and expenses of the Corporation.

Summary of Assets, Liabilities, and Net Position

		<u>2024</u>		<u>2023</u>	<u>2022</u>		
Total assets	<u>\$</u>	405,388	<u>\$</u>	726,069	<u>\$</u>	708,575	
Total liabilities		72,493		485,117		548,351	
Total net position - unrestricted	\$	332,895	\$	240,952	<u>\$</u>	160,224	

Total assets at December 31, 2024 were all current, and comprised of cash from grant revenue, prepaid insurance, grant and contract income receivables, and inventory of properties. Current assets at December 31, 2023 were comprised of cash from grant revenue, property deposits, and inventory of properties and at 2022 were comprised of cash from grant revenue.

In 2024, the Corporation sold one property resulting in three properties in inventory as of December 31, 2024. In 2023, the Corporation purchased two properties and sold two properties, leading to the Corporation having two properties in inventory as of December 31, 2022 and four properties in inventory as of December 31, 2023.

Summary of Revenues, Expenses, and Change in Net Position

	<u>2024</u> <u>2023</u>			2022		
Operating revenues Operating expenses	\$ 666,240 <u>(574,297)</u>	\$	176,803 <u>(96,075)</u>	\$	229,678 <u>(132,103)</u>	
Operating income (loss)	 <u>91,943</u>		80,728		97,575	
Change in net position	\$ 91,943	\$	80,728	\$	97,575	

Operating revenue in 2024 and 2023 consisted primarily of grant revenue. In 2024, the Corporation recognized revenue from the \$500,000 American Rescue Plan Act (ARPA) State and Local Federal Relief Funds (SLFRF) allocation from the County. In 2023 and 2024, the Corporation had grant revenue from the Land Bank Initiative Grant. Operating revenue increased in 2024 as the Corporation recognized revenue from the expenditure of the majority of its ARPA funds. Operating revenue increased in 2023 as progress on rehabilitation of existing properties slowed and the Corporation recognized less revenue related to lower expenses.

Operating expenses in 2024 and 2023 were comprised of property rehabilitation and maintenance costs, administrative services fee, other professional and general and administrative expenses, an unrealized loss on inventory to reflect inventory at market value. In 2022, similar operating expenses were incurred, however, the Corporation recognized expenses for services rendered in-kind and salaries and benefits for the Program Specialist. Operating expenses increased approximately \$470,000 in 2024 compared to 2023, mainly related to costs incurred from the expenditure of ARPA funds. Operating expenses decreased in 2023 related to a decrease in the level or property rehabilitation and demolition work done during 2023.

The following are highlighted activities for 2024:

- Closed out Year 2 of NYS HCR Land Bank Initiative Phase 1 funding and applied successfully for Year 3 funding for \$100,000.
- Applied and approved for NYS HCR Land Bank Initiative Open Round funding for \$2,000,000.
- Began the process of partnering with the DEC and County to create a Memorandum of Understanding. This will alleviate the Land Bank from the liability of past environmental contamination allowing for more effective acquisition and rehabilitation of contaminated properties
- Continued membership and active participation in the County's Homelessness and Housing Task Force and the NYS Land Bank Association Board of Directors.
- Participated in the NYS Land Bank association rural committee emergency and transitional housing study.
- Brought realtor Anthony Scorsone into the team as an advisor and Real Estate Broker.
- Transitioned to a new Executive Director Megan Crowe and a new Staff Member Nate Cole.

Future Factors

Plans for 2025:

- Demolish 1 Price Street and redevelop the property.
- Complete 1920 Buell Avenue soil remediation with DEC and redevelop the property.
- Implement the MOU with the DEC and County.
- Acquire new properties and continue to execute the Land Bank's mission with LBI Phase 2 funding.

Request for Information

This financial report is designed to provide the reader with a general overview of the Corporation's finances. Questions concerning any information provided in this report or requests for additional financial information should be addressed to the Livingston County Land Bank Corporation - Livingston County Office Building, 6 Court Street, Room 305, Geneseo, New York 14454.

LIVINGSTON COUNTY LAND BANK CORPORATION (A Blended Component Unit of the County of Livingston, New York)

Statements of Net Position December 31, 2024 and 2023

	<u>2024</u>	2023
ASSETS		
CURRENT ASSETS: Cash Cash - restricted Inventory Contract income receivable Grant receivable	\$ 233,404 39,842 86,953 - 32,457	\$ 79,868 451,605 126,793 10,000 46,980
Prepaid insurance	 12,732	 10,823
Total current assets Total assets	 405,388 405,388	 726,069 726,069
LIABILITIES		
CURRENT LIABILITIES: Accounts payable Unearned grant revenue	 32,651 39,842	 33,512 451,605
Total current liabilities	 72,493	 485,117
Total liabilities	 72,493	 485,117
NET POSITION		
Unrestricted	 332,895	 240,952
Total net position	\$ 332,895	\$ 240,952

LIVINGSTON COUNTY LAND BANK CORPORATION (A Blended Component Unit of the County of Livingston, New York)

Statements of Revenues, Expenses, and Change in Net Position For the Years Ended December 31, 2024 and 2023

		<u>2024</u>		<u>2023</u>
OPERATING REVENUES:				
Grant revenue	\$	497,240	\$	166,803
Sales revenue	Ŧ	169,000	Ŧ	-
Contract income		-		10,000
Total operating revenues		666,240		176,803
OPERATING EXPENSES:				
Unrealized loss on inventory		307,054		14,491
Cost of sales		204,923		-
Administrative services fee		25,313		37,075
Insurance		15,067		15,805
Property maintenance		13,860		8,455
Accounting/auditing fees		6,100		6,000
Dues		1,500		1,500
Consulting fees		480		12,040
Travel, training, and conferences		-		244
General and administrative expenses		-		240
Advertising		-		225
Total operating expenses		574,297		96,075
CHANGE IN NET POSITION		91,943		80,728
NET POSITION - beginning of year		240,952		160,224
NET POSITION - end of year	\$	332,895	\$	240,952

The accompanying notes are an integral part of these financial statements.

LIVINGSTON COUNTY LAND BANK CORPORATION (A Blended Component Unit of the County of Livingston, New York)

Statements of Cash Flows

For the Years Ended December 31, 2024 and 2023

		<u>2024</u>		<u>2023</u>
CASH FLOWS FROM OPERATING ACTIVITIES: Cash received from grants Cash received from property sales Cash received from contract income Payments to suppliers for goods and services Cash paid for inventory	\$	100,000 169,000 10,000 (65,090) (472,137)	\$	69,095 - - (81,893) (97,998) (10,823)
Cash paid for prepaid insurance Net cash from operating activities		<u>-</u> (258,227)		(10,823)
CHANGE IN CASH		(258,227)		(121,619)
CASH - beginning of year		531,473		653,092
CASH - end of year	\$	273,246	\$	531,473
Cash Cash - restricted	\$	233,404 39,842	\$	79,868 451,605
Total cash	\$	273,246	\$	531,473
RECONCILIATION OF OPERATING INCOME (LOSS) TO Operating income (loss) Adjustments to reconcile operating income (loss) to net cash flow from operating activities:	<u>\$</u>	91,943	<u>\$</u>	80,728
Unrealized loss on inventory Change in:		307,054		14,491
Unearned grant revenue Accounts payable Inventory Property deposit Prepaid insurance Contract income receivable Grants receivable		(411,763) (861) (267,214) - (1,909) 10,000 14,523		(55,925) (7,309) (97,998) 7,000 (10,823) (10,000) (41,783)
Net cash from operating activities	\$	(258,227)	\$	(121,619)

The accompanying notes are an integral part of these financial statements.

LIVINGSTON COUNTY LAND BANK CORPORATION (A BLENDED COMPONENT UNITY OF THE COUNTY OF LIVINGSTON, NEW YORK)

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

1. ORGANIZATION

The Livingston County Land Bank Corporation (the Corporation) was formed in 2017 to assist communities within the County of Livingston, New York (the County) in combating community deterioration by facilitating the return of vacant, abandoned, and tax-delinquent properties to productive use in order to eliminate the harms and liabilities caused by such properties, lessen the burden of government, and act in the public interest. The Corporation engages in real estate development and management, real estate project finance, and other community-based economic and human services development activities permissible under the Not-for-Profit Corporation Law. Operations commenced in 2018.

The Corporation was formed with the County as its sole member. Therefore, it is presented as a blended component unit within the County's financial statements.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The basic financial statements of the Corporation have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) for governments as prescribed by the Governmental Accounting Standards Board (GASB), which is the primary standard-setting body for establishing governmental accounting and financial principles.

Measurement Focus and Basis of Accounting

The Corporation operates as a proprietary fund. Proprietary funds utilize an economic resources measurement focus. The accounting objectives of this measurement focus are the determination of operating income, changes in net position (or cost recovery), financial position, and cash flows. All assets, deferred outflows of resources, liabilities, and deferred inflows of resources (whether current or noncurrent) associated with their activities are reported. Fund equity is classified as net position.

The Corporation utilizes the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recorded when the liability is incurred or an economic asset is used.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Income Tax Status

The Corporation was organized as a not-for-profit corporation under the laws of the State of New York and has been granted Exempt Status by the Internal Revenue Service with respect to Section 501(c)(3) of the Internal Revenue Code.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash

The Corporation's cash as of December 31, 2024 and 2023 consists of demand deposits. Restricted cash represents money received which is to be used in accordance with grant parameters. Restricted cash amounted to \$39,842 and \$451,605 as of December 31, 2024 and 2023, respectively. The Corporation has adopted an investment policy that follows State statutes. Monies must be deposited in Federal Deposit Insurance Corporation (FDIC) insured commercial banks or trust companies located within and authorized to do business in New York State (NYS).

Custodial credit risk is the risk that, in the event of a failure of a depository financial institution, the reporting entity may not recover its deposits. At December 31, 2024 and 2023, the reported amount of the Corporation's deposits was \$273,246 and \$531,473, and the bank balance was \$273,226 and \$531,473, respectively. For the year ended December 31, 2024, \$250,000 was covered by federal depository insurance and the remaining bank balance was collateralized. For the year ended December 31, 2023 \$250,000 was covered by federal depository insurance and the remaining bank balance was collateralized.

Inventory

Inventory consists of vacant, abandoned, or tax delinquent property in the County purchased by the Corporation or donated by the County. Inventory is valued at the lower of cost or market. Market value is defined as estimated selling price, not to be in excess of assessed value. Cost includes but is not limited to, property purchase cost, appraisal, inspection and recording fees, renovation costs and professional services. As of December 31, 2024, the Corporation has three properties in inventory. The Corporation had four properties in inventory in 2023.

Grant Receivable

Grant revenue is recognized when eligible expenses are incurred by the Corporation. When amounts are received prior to incurring eligible expenses, these amounts are recorded as unearned grant revenue. Such amounts are reflected as a liability until the amount is deemed earned and then recognized as revenue.

Operating and Non-operating Revenues and Expenses

As a business-type activity, the Corporation distinguishes operating revenues and expenses from non-operating items. Operating revenues are comprised of receipts from the sale of property, the value of donated property, contract income earned on property rehabilitation work done with outside organizations, grant revenue received for operations, and in-kind services from the County. Operating expenses generally result from the acquisition, demolition and renovation of properties, and general and administrative expenses in accordance with the Corporation's mission. Non-operating revenues consist of subsidies received. There was no non-operating revenue in 2024 or 2023.

Cost of Sales

At the time of sale of inventory, the recorded value of inventory is recognized as an expense under cost of sales.

Unrealized Loss on Inventory

Deterioration, damage, changing prices and other factors have caused certain inventory's cost to exceed its market value. In accordance with GAAP, inventory was reduced to market value and an unrealized loss was recognized for the years ended December 31, 2024 and December 31, 2023.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Position

Equity is classified as net position and displayed in three components:

- a. Net investment in capital assets capital assets, including restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets. At both December 31, 2024 and 2023 the Corporation did not have net investment in capital assets.
- b. Restricted net position net position with constraints placed on their use either by (1) external groups such as creditors or laws or regulations of other governments; or (2) law through constitutional provisions or enabling legislation. The Corporation did not have restricted net position at December 31, 2024 and 2023.
- c. Unrestricted net position all other net position that does not meet the definition of net investment in capital assets or restricted net position.

Absent a formal policy, it is the Corporation's practice to first apply restricted resources when an expense is incurred for purposes for which both restricted and unrestricted net position is available.

3. CONCENTRATIONS OF CREDIT RISK

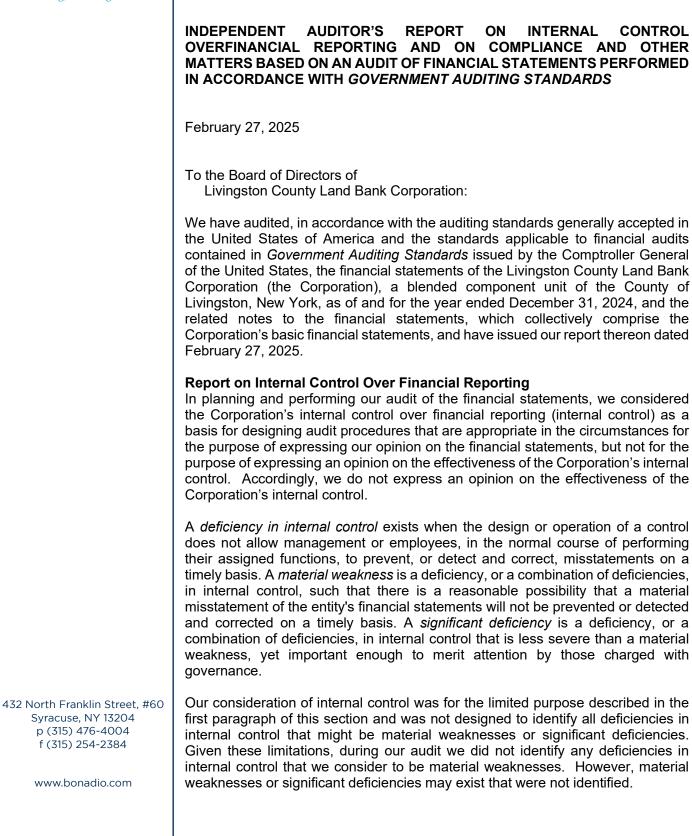
The Corporation received significant support from governmental entities. In 2024, the Corporation recognized revenue from one federal program in addition to continued funding from the Land Bank Initiative Grant from the New York State Division of Homes and Community Renewal. In 2023 the primary source of funding was through the Land Bank Initiative Grant from the New York State Division of Homes and Community Renewal. Funding from the Land Bank Initiative Grant from the New York State Division of the Land Bank Initiative Grant from the New York State Division of Homes and Community Renewal. Funding from the Land Bank Initiative Grant from the New York State Division of Homes and Community Renewal. Funding from the Land Bank Initiative Comprised 92% of revenue in 2023.

4. RELATED PARTY TRANSACTIONS

On September 21, 2022, the Corporation entered into an Administrative Services Agreement with the County for support services necessary for the performance of the duties associated with the title of Land Bank Program Specialist. The Corporation is to reimburse the County for the services provided, not to exceed \$36,000. The Corporation incurred expenses of \$25,313 and \$37,075 related to this agreement in 2024 and 2023, respectively. The agreement has been renewed annually in September of each year, however, as the expenses are not recognized evenly over the course of the agreement period, actual administrative expenses incurred during a fiscal year may exceed \$36,000. The timing of the recognition of these expenses may result in variances between the contractual limit and actual expenses recognized in a fiscal year.

5. SUBSEQUENT EVENTS

Subsequent events have been evaluated through February 27, 2025, which is the date the financial statements were available to be issued.



(Continued) 13 INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (Continued)

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.